McKinsey & Company

Dr. Fabian Billing, Managing Partner



Fabian Billing (born in 1974) is the Managing Partner of McKinsey & Company's Germany-Austria office complex since March 2021.

He began his career as a consultant at McKinsey in 1999 in Düsseldorf, where he was elected Partner in 2008 and Senior Partner in 2014. In the same year, he became head of McKinsey's Düsseldorf office (until 2018).

Prior to joining McKinsey, Billing studied business administration at the Saarland University as well as the University of Michigan (USA). In 2002, he earned his doctorate at the Technical University of Berlin with his thesis on "Radical Innovation Ventures".

Billing is currently advising clients mainly in the telecommunications and technology industries as well as industrial companies. A key focus topic of his work is in the areas of merger management, operating model and performance transformations, , and comprehensive change management and leadership development.

Before being elected as Managing Partner of McKinsey's Germany-Austria office, he headed McKinsey's European and German Organization Practice, which covers topics such as Organizational and Operating Model Transformations, Enterprise Agility, Talent Management, Leadership, Change Management, Future of Work / Skilling@Scale as well as M&A / Merger Management.

Billing is married and the father of three sons.